



# INDIANA & OHIO RAILWAY COMPANY

2856 Cypress Way • Cincinnati, OH • 45212 • 513.860.1000

December 5, 2011

Jonathan Gemmen  
Location Analyst  
Austin Consulting  
6095 Parkland Boulevard  
Cleveland, Ohio 44124

Dear Mr Gemmen:

RailAmerica owns and operates the Indiana and Ohio Railway (IORY). RailAmerica plans continued operations of this line for the foreseeable future. The IORY interchanges with CSX, CN, CIND, CFE, AA, ADBF, RJCR, WE and NS railroads and provides shippers with favorable logistic options.

We are interested to work with the Ohio Department of Development and Blue Grass Farms to explore new prospects who would build a sidetrack extending to our line and use the IORY as their origin or termination railroad at the site known as the Central Ohio Logistics Park in Jeffersonville, OH. We have reviewed the site and the establishment of a sidetrack to serve it looks feasible.

We ask that any rail construction be approved by IORY prior to construction so that we can insure safe and expedient service to this location. We would also construct agreements which would overview maintenance, safety, and service of the sidetrack.

Please feel free to contact me if you have any questions.

Regards,

A handwritten signature in black ink, appearing to read "Peter Boyle".

Peter Boyle  
Director Industrial Development-East  
RailAmerica Inc.  
6516 Henry Farms Road  
Roanoke, VA 24018

(540) 989-7557

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